

February 23, 2017

## CALNENA CONFERENCE CALL

On the call: Debbie Burger, 1<sup>st</sup> VP; Paul Troxel, 2<sup>nd</sup> VP, Alicia Caddy, Commercial VP, Fred Michanie, Commercial VP, Shelby Rhyman, Immediate Past President, Hanan Harb, Treasurer, Lee Ann Magoski, Secretary

Not on the call: Jaime Young, President,

Meeting called to order at 0906 am

Debbie – All of the prospectuses have been received from the vendors. Adam Timm has made his own copies for the ILF; we do not yet have the electronic copy for the Mobile App.

Hanan – 80 registered for ILF, registered attendees 297, vendor registration 76. Approximately 372 total. This is approximately 20 lower than last year; however last year we had many more comped registrations with vendors and speakers. There will be walk in registrations and last minute this weekend. Expecting \$20,000 profit based on these calculations. There are also 70 “Vendor Hall Only” that do not include food, etc.

Total vendor participation - 30 Table tops, 3 diamond partners, 9 ruby. We had anticipated 4 Diamond, 1 Sapphire and 6 Ruby.

Hanan also increased the food for the anticipated numbers.

Hanan is still waiting on a few items for the bags, expecting them today. Name badges are printed and organized. Bill McMurray award has been procured. The vendor certificates are printed. Will wait to put them in the holders after Jaime and Debbie have signed them. Single page break out schedules have been printed with the master schedule. Meal tickets printed. We will have to hold out some bags for day pass with no meal tickets.

The sign vendors changed the signs to make them look coordinated. According to Hanan and Alicia they look really good!

Need some spots filled at registration - Monday at 7-9 am Lee Ann to fill and Wednesday from 7-8:30, Debbie to fill. Hanan is looking for one or two to fill each of these times.

Décor for the party has been ordered. All of the decorations will be donated after the conference to a dispatcher banquet that the theme is a luau. (I think this is Santa Clara County?)

Monday weather contingency for evening reception, in case it rains it will be in Foyer II. There is not supposed to be rain in the evening. Hopefully the weather is correct!

Tuesday weather looks good for the pool party.

Melting Pot dinner reservations have been made for Saturday. We will be out on the patio with heat laps at 7:15.

Need to remember to put the dates for the upcoming CALNENA meetings on the website.

Spring Meeting, Thursday May 4<sup>th</sup> in Monterey. (Board to arrive on 5/2 and meet midday and all day 5/3). Hotel will be giving welcome reception on beach 5/3.

Fall Meeting, Friday November 3<sup>rd</sup> in Palm Springs (Board to arrive on Nov 1 and meet midday and all day 11/2).

Lee Ann to have added to website and send outlook invites and Paul will ensure announcement at conference.

Meeting closed 0945ish? See you all Saturday!